

JOHN DOE

SALES SUPERVISOR

CONTACT

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🏠 New York, USA

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SKILLS

- Salesforce
- CRM software
- Leadership
- Communication
- Time management

EDUCATION

Bachelor of Business
Administration

Sep 2010 - May 2014

New York University

New York, USA

Marketing 3.5

LANGUAGES

English Native

Spanish Fluent

CERTIFICATES

CSP Jun 2018

National Association of Sales
Professionals

Certified Sales Professional

SUMMARY

Highly motivated and experienced sales supervisor with a strong background in sales leadership and team management. Proven track record of driving sales growth and improving sales performance.

EXPERIENCE

Sales Supervisor

Jan 2018 - Present

ABC Corp

New York, USA

Sales team leader responsible for a team of 10 sales representatives

- Developed and executed sales strategies to achieve quarterly sales targets
- Conducted regular sales performance reviews and provided constructive feedback to team members
- Collaborated with cross-functional teams to launch new products and services

Sales Representative

Jun 2015 - Dec 2017

DEF Inc

Los Angeles, USA

Sales representative responsible for generating new business leads and closing sales deals

- Generated an average of \$250,000 in monthly sales revenue
- Built and maintained relationships with key clients, resulting in a 25% increase in customer retention
- Utilized CRM software to track sales performance and analyze sales trends

PROJECTS

Sales Training Program

Jan 2020 - Mar 2020

Project Lead

Developed and implemented a sales training program for new hires

Salesforce • CRM software