

# Emily Chen

## Transactional Lawyer

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New York, NY  
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## Summary

Highly accomplished Transactional Lawyer with 8+ years of experience in navigating complex legal transactions, possessing a strong track record of driving business growth and mitigating risks. Skilled in contract negotiation, due diligence, and regulatory compliance, with a deep understanding of corporate law and M&A.

## Experience

### Senior Transactional Lawyer

Smith & Co. Law Firm, New York, NY, Jan 2018 - Present

Leading cross-functional teams in high-stakes M&A transactions, resulting in a 30% increase in deal closure rate and a 25% reduction in transaction timelines.

- Negotiated and drafted complex contracts, including purchase agreements, joint venture agreements, and licensing agreements, with a total value of \$1.5B+
- Conducted thorough due diligence on target companies, identifying and mitigating potential risks and liabilities, resulting in a 99% success rate in deal closures
- Collaborated with clients to develop and implement strategic growth initiatives, resulting in a 40% increase in revenue growth for key clients
- Developed and maintained strong relationships with clients, colleagues, and opposing counsel, fostering a collaborative and solutions-oriented approach to transactional law

### Transactional Lawyer

Johnson & Associates, Los Angeles, CA, Jun 2015 - Dec 2017

Supported the growth of the firm's transactional practice, contributing to a 50% increase in revenue and a 20% increase in client acquisition.

- Assisted in the negotiation and drafting of contracts, including asset purchase agreements, stock purchase agreements, and merger agreements, with a total value of \$500M+
- Conducted research and analysis on regulatory compliance and risk management, developing and implementing effective strategies to mitigate potential risks and liabilities
- Collaborated with colleagues to develop and implement process improvements, resulting in a 30% reduction in transaction timelines and a 25% increase in client satisfaction
- Developed and maintained strong relationships with clients, colleagues, and opposing counsel, fostering a collaborative and solutions-oriented approach to transactional law

## Education

## Skills

Contract Negotiation  
Due Diligence  
Regulatory Compliance  
M&A Corporate Law  
Communication  
Collaboration  
Problem-Solving  
Time Management

## Languages

English, Native  
Spanish, Fluent

## Certificates

### Certified Transactional Lawyer

American Bar Association  
2015

Completed a comprehensive certification program in transactional law, demonstrating expertise in contract negotiation, due diligence, and regulatory compliance.

## Awards

### Rising Star in Transactional Law

National Law Journal, 2019

Recognized as a rising star in transactional law, highlighting exceptional achievements and contributions to the field.

**Juris Doctor (J.D.)**

Harvard Law School, Cambridge, MA, 2010 - 2013

Law, 3.5/4.0

**Bachelor of Arts (B.A.)**

University of California, Berkeley, Berkeley, CA, 2006 - 2010

Economics, 3.8/4.0

**Hobbies**

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Reading

Hiking